# Vodka Brands Corp Overview

Developing Future Brands

#### Company Objectives Produce Exceptional Quality Products

- Develop Memorable, Timeless, Classic Brands
- Expand Distribution Nationally and Internationally
- Increase Sales and Unit Volume
- Increase Shareholder Value

## **Vodka Industry Statistics**

- 300,000,000 Cases of Vodka Sold Worldwide
- 75,000,000 Cases of Vodka Sold in USA
- Average American Consumes Over 20 Liters of Alcoholic Beverages Per Year
- 70% of Americans Drink Alcoholic Beverages
  Per Year

## **Competitive Advantages**

- Exclusive Rights to Trademarked Brands in the US and Foreign Countries
- Relationships with US and Foreign Industry Partners
- Low Cost Structure
- Ability to Grow at Double or Triple Digits
- Exceptional Product Quality
- Memorable Design
- Upscale-Branding

## **Alcohol Industry Events**

- 2004 Sale of "Grey Goose" brand to Bacardi for \$2.1 Billion
- 2006 Sale of "domain name" Vodka.com to Russian Standard Company for \$3 million
- 2007 Sale of "42 Below" brand to Bacardi for \$107 million.
- 2008 Sale of "Absolut" brand to Pernod Ricard company in France for <u>5.6 Billion Euros</u> (\$8.7 Billion US)

## **Alcohol Industry Events Cont.**

- 2014 "Beam" is purchased for \$13.6 Billion in Cash by Suntory of Japan.
- 2017 Sale of George Clooney and partners Casamigos Tequila to Diageo for \$1 Billion including \$300 million contingent on future sales.
- 2017 BULLDOG Gin brand sold to Gruppo Campari for <u>46.8</u>
  million British Pounds (\$60 million USD).
- 2018 Sale of Patron Tequila to Bacardi for \$5.1 Billion
- 2020 Sale of Ryan Reynolds' Aviation Gin for \$610 million.

#### **Trademarked Brands**

- Brands in Production
  - Blue Diamond Vodka
  - White Diamond Vodka
  - Diamond Girl Vodka
- Brands in Development
  - Pug Dog Rum
  - White Crystal
  - Blue Crystal



## **Blue Diamond Vodka**

- Blue Diamond Vodka has Won Gold Medals in International Competitions
- Filtered 33 Times Making it Ultra-Smooth
- Retail Price from \$18.99 to \$24.99
- Product Cost of \$4.50 / 750ml bottle
- Wholesale Price of \$10.00 to \$12.00



### **Product Shots**



#### White Diamond Vodka

#### **Positioned for Growth**

- World Class timeless classic brand names
- USA and EU trademarks
- Quality / Price / Name appeal & Packaging to compete with major brands
- Combination of quality and price
- Positioned to take market from lower and higher priced brands
- Typical Price to Distributors is \$8.50
- Typical Retail Price from \$14.99 to \$16.99

#### **Diamond Girl Vodka**

- Appeal to female market
- Females purchase 50%+ of spirits
- Typically Retails from \$13.99 to \$15.99
- Typically Priced to Distributor from \$8.00 to \$9.00
- Product & Tax \$5.25 per 750ml bottle



## **Pug Dog Rum**

- Emerging New Rum Brand
- Appeals to Dog Lovers
- Forty-four percent of Americans own a Dog According to Gallup
- High Detail Logo

