# Vodka Brands Corp Overview 

Developing Future Brands

## Compapyoluceextiyeffonal Quality Products

- Develop Memorable, Timeless, Classic Brands
- Expand Distribution Nationally and Internationally
- Increase Sales and Unit Volume
- Increase Shareholder Value


## Vodka Industry Statistics

- 300,000,000 Cases of Vodka Sold Worldwide
- 75,000,000 Cases of Vodka Sold in USA
- Average American Consumes Over 20 Liters of Alcoholic Beverages Per Year
- 70\% of Americans Drink Alcoholic Beverages Per Year


## Competitive Advantages

- Exclusive Rights to Trademarked Brands in the US and Foreign Countries
- Relationships with US and Foreign Industry Partners
- Low Cost Structure
- Ability to Grow at Double or Triple Digits
- Exceptional Product Quality
- Memorable Design
- Upscale-Branding


## Alcohol Industry Events

- 2004 Sale of "Grey Goose" brand to Bacardi for \$2.1 Billion
- 2006 Sale of "domain name" Vodka.com to Russian Standard Company for $\$ 3$ million
- 2007 Sale of "42 Below" brand to Bacardi for $\$ 107$ million.
- 2008 Sale of "Absolut" brand to Pernod Ricard company in France for 5.6 Billion Euros (\$8.7 Billion US)


## Alcohol Industry Events Cont.

- 2014 "Beam" is purchased for $\$ 13.6$ Billion in Cash by Suntory of Japan.
- 2017 Sale of George Clooney and partners Casamigos Tequila to Diageo for $\$ 1$ Billion including $\$ 300$ million contingent on future sales.
- 2017 BULLDOG Gin brand sold to Gruppo Campari for 46.8 million British Pounds ( $\$ 60$ million USD).
- 2018 Sale of Patron Tequila to Bacardi for $\$ 5.1$ Billion
- 2020 Sale of Ryan Reynolds' Aviation Gin for $\$ 610$ million.


## Trademarked Brands

- Brands in Production
- Blue Diamond Vodka
- White Diamond Vodka
- Diamond Girl Vodka
- Brands in Development
- Pug Dog Rum
- White Crystal
- Blue Crystal



## Blue Diamond Vodka

- Blue Diamond Vodka has Won Gold Medals in International Competitions
- Filtered 33 Times Making it Ultra-Smooth
- Retail Price from \$18.99 to \$24.99
- Product Cost of $\$ 4.50$ / 750ml bottle
- Wholesale Price of $\$ 10.00$ to $\$ 12.00$



## Product Shots



## White Diamond Vodka

## Positioned for Growth

- World Class timeless classic brand names
- USA and EU trademarks
- Quality / Price / Name appeal \& Packaging to compete with major brands
- Combination of quality and price
- Positioned to take market from lower and higher priced brands
- Typical Price to Distributors is $\$ 8.50$
- Typical Retail Price from $\$ 14.99$ to $\$ 16.99$


## Diamond Girl Vodka

- Appeal to female market
- Females purchase $50 \%+$ of spirits
- Typically Retails from $\$ 13.99$ to $\$ 15.99$
- Typically Priced to Distributor from $\$ 8.00$ to $\$ 9.00$
- Product \& Tax $\$ 5.25$ per 750 ml bottle


## VODKA



## Pug Dog Rum

- Emerging New Rum Brand
- Appeals to Dog Lovers
- Forty-four percent of Americans own a Dog According to Gallup
- High Detail Logo


